

## One size does not fit all!

Is your off-the-shelf solution meeting only 60% of your operational business needs? Then it's time to consider something custom

CUSTOM SOFTWARE

"Tailored to address your specific needs"

"Scalable to your future requirements"

"Adaptable and sustainable

"Integration with legacy software

"An investment for a profitable future

"Easy to maintain and make changes

COMMERCIAL
OFF-THE-SHELF (COTS)

Designed for different types of users

Requires a high level of customization

Requires additional components

» Requires additional components to function

» Slow to change with industry needs

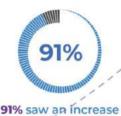
» Subscription/Licensing/User Costs are high

» Overloaded with unwanted features

# Here's what businesses say about using custom applications



93% saw a reduction in inefficient tasks



in team productivity



in manual data entry



increased ROI

### Challenges with off-the-shelf solutions



manual processes



information

Scattered sources of



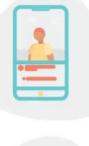
spreadsheets



data entry

Exhaustive manual

#### Why invest in custom software? These trends answer



#### 85% of customers prefer native mobile apps to websites



67% of businesses are using cloud service to reduce operational costs



24% rise in on-time deliveries attained through modern ERP systems



CRM
15.4% of CRMs
developed include
chatbots and marketing

automation tools



69% of client software demands can be met only with Al-powered features



47% of business leaders have increased their IoT focus to enhance user experiences

### You can use custom software apps for several purposes: >>>>> Manage relationship: customers, partners, vendors, employees

Meet your specific business challenges with custom software

» Manage projects: tasks, schedules, meetings, appointments

» Manage inventory, assets, procurement, transportation

- » Reporting, analysis, business insights, market watch
- Manage content: documents, videos, images, files
   Manage invoices, bills, orders, quotes, estimates
- » Retrieve data from multiple sources, share data

» surveys, collect field data, gather feedback



your users expect by adopting a custom software solution

Source

Custom apps are a great return on investment. As your business needs change, custom apps adapt to new requirements. Get the flexibility

https://fmdl.filemaker.com/MISC/docs/resources/2018-stateofthecustomapps/2018-stateofthecustomapps-en.pdf
https://www.binaryfolks.com/blog/software-development-trends

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