



their agents and brokers to use multiple listing software

55%

of RELATORS use their email, smartphone, desktop computer,

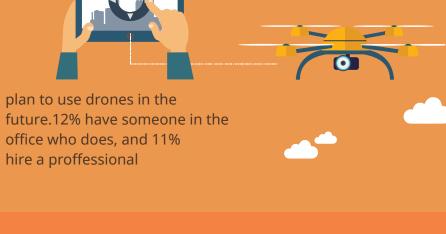
of all firms cited keeping up with technology as one of the biggest challenges facing their firm in the next two years

of RELATORS were atleast comfortable with using social media

cell phone daily, or GPS daily or nearly every day



BIG DATA IN THE REAL ESTATE SECTOR

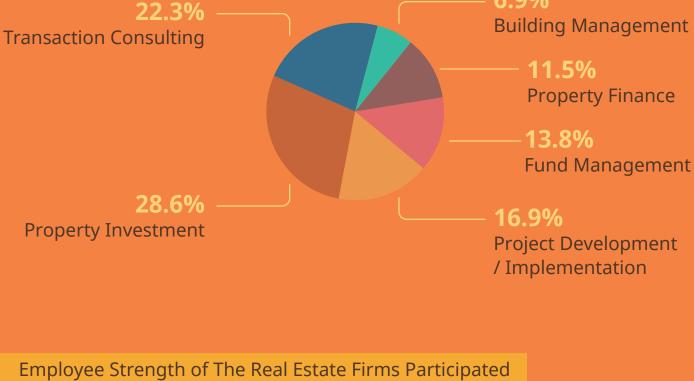


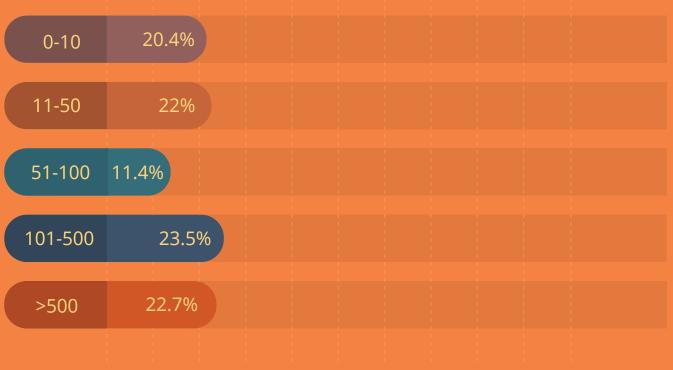
6.9%

Based on Catella Research's survey of 468 international Real estate companies based in Europe, the following results were obtained about the amount of data generated and its evaluation process in the

Real Estate industry THE SURVEY PARTICIPANTS

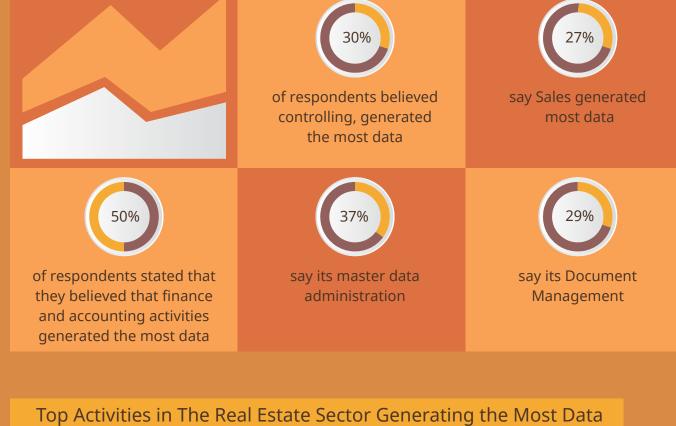
Major Real Estate Sectors Focused by The Participants





Business Units in The Real Estate Sector Generating the Most Data

CURRENT SCENARIO IN THE REAL ESTATE INDUSTRY



Building Management Selected Market Research Valuation



12.1%

Staff in IT

15

10

0

3.4%

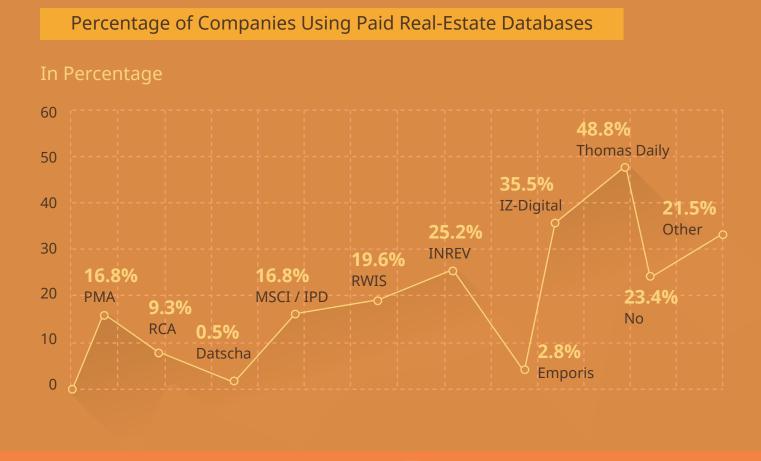
Students

/ Interns

6%

Staff in

data science



15.5%

Assistants

16.4%

Nobody

21.6%

Staff in

controlling

25%

Staff in research

Helping their

clients find

affordable homes

Finding

leads

Low

inventory

Rising

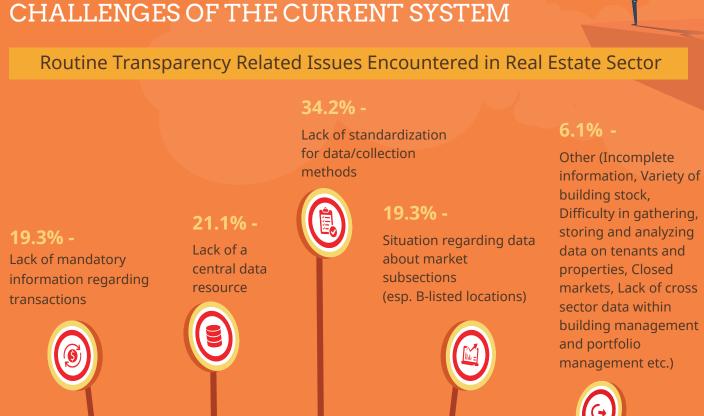
interest rates

The Biggest Challenges For Real Estate Industry in 2017

The changing

commission

structure



Recruiting as

aging agents

leave the industry,

among others



See the next Infographics :

Fingent

info@fingent.com | www.fingent.com

USA | INDIA | UAE

Experience

The Impact Of Big Data Analytics in the Real Estate Industry, 2017 - https://goo.gl/G9B1QN

Emotions

Mood

Others

https://www.catella.com/Documents/Germany%20Property%20Funds/02_Research

Data (e.g. big data)